

More Yes!

P2Binvestor

Now you can say yes to more growing companies looking for capital with P2Binvestor's Bank Partnership Program

With P2Binvestor's Bank Partnership Program you can say yes more often. By bringing banks and growing businesses together with a shared-risk ABL solution we can provide growing businesses the capital they need, when they need it. That means more companies hear you say yes a lot more often, and you feel great about helping fund their success.

One loan. Two lenders. Lots of benefits.

With P2Bi's Bank Partnership Program you can:



Realize immediate revenue from an ABL product without any set-up costs.



Participate in a unique loan structure that maximizes upside and minimizes risk.



Establish relationships with growing companies early and realize greater lifetime customer value.



Diversify commercial lending away from CRE.



Provide a world-class technology-enabled lending experience without any integration hassle.



Access a real-time dashboard showing portfolio, collateral, and key performance indicators.

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How it Works

Businesses that don't qualify for bank financing are evaluated by P2Bi for a partnership loan based on joint credit policy criteria. Qualified businesses are extended an asset-backed line of credit with capital provided by the bank in a senior secured position, and the P2Bi marketplace in the second position.

As the senior lien holder, the bank limits its risk exposure and offers a competitive rate on its capital tranche. P2Bi's lending rate reflects its junior lien status, but combines with the bank rate to give the business scalable funding at a below-market blended rate. P2Bi expertly manages the full customer experience and back office mechanics of originating, underwriting, and servicing the line.

Why P2BInvestor?



Track Record

\$10M ABL portfolio with over 99% collection record.

Over \$30M of monthly lockbox receipts and draws.



Technology

Syndication marketplace funds million-dollar loans in minutes at zero cost.

Proprietary servicing platform minimizes management costs.



Know-How

Market leader for \$250K-\$10M A/R and inventory LOCs.

Unparalleled expertise in loan and collateral management.

Set up a Demo to Learn More

P2BInvestor

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